

DRAFT Statement of Financial Income and Expense

03/26/21

January through December 2020

Accrual Basis

	Jan - Dec 20	% of Income
Ordinary Income/Expense		
Income		
Donations		
4011 · Restricted		
4011.01 · Sponsor Adopt a Missionary	1,500.00	0.9%
4011.04 · Bibles.	15,000.00	8.8%
4011.11 · PBL Farm Kenya	3,300.00	1.9%
4011.12 · Kenya Leaders	100.00	0.1%
Total 4011 · Restricted	19,900.00	11.7%
4010 · Donations Unrestricted		
In-Kind Donations	2,250.00	1.3%
4010 · Donations Unrestricted - Other	147,201.47	86.6%
Total 4010 · Donations Unrestricted	149,451.47	87.9%
Total Donations	169,351.47	99.6%
4003 · Other income	65.63	0.0%
4016 · Book Sales - Income		
4016.01 · Called to War	104.38	0.1%
4016.06 · Warrior Field Manual	88.10	0.1%
4016 · Book Sales - Income - Other	288.06	0.2%
Total 4016 · Book Sales - Income	480.54	0.3%
4017 · Other Income.		
4017.01 · Shipping & postage income	86.87	0.1%
Total 4017 · Other Income.	86.87	0.1%
4030 · Core 300 Coin Income	31.47	0.0%
Total Income	170,015.98	100.0%
Cost of Goods Sold		
5000 · Cost of Goods Sold		
5000.02 · Postage & Shipping	178.70	0.1%
Total 5000 · Cost of Goods Sold	178.70	0.1%
5200 · Coins	153.70	0.1%
5400 · Books		
5401 · Books		
5401.01 · Called To War	54.42	0.0%
5401.02 · Awakening The Warrior	26.69	0.0%
Total 5401 · Books	81.11	0.0%
Total 5400 · Books	81.11	0.0%
Total COGS	413.51	0.2%
Gross Profit	169,602.47	99.8%
Expense		
Grants/Donations		
Foreign Organizations	56,329.00	33.1%
US Organizations	1,560.00	0.9%
Total Grants/Donations	57,889.00	34.0%

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Auto Expense		
Gas	61.39	0.0%
Mileage Reimbursement	2,560.22	1.5%
Public Transportation.	165.50	0.1%
Repairs & Maintenance	199.96	0.1%
Total Auto Expense	2,987.07	1.8%
Bank Charges & Credit Card Disc		
Foreign Transaction Fees	42.28	0.0%
International Bank Service Fees	9.61	0.0%
Merchant Fees	5,279.69	3.1%
Bank Service Charges	1,156.93	0.7%
Total Bank Charges & Credit Card Disc	6,488.51	3.8%
Benevolence	100.00	0.1%
Computer Expenses		
Internet.	1,175.70	0.7%
Software	2,185.51	1.3%
Hardware	525.59	0.3%
Total Computer Expenses	3,886.80	2.3%
Dues & Subscriptions	1,276.97	0.8%
Insurance		
Directors & Officers Liability	873.80	0.5%
Total Insurance	873.80	0.5%
Interest Expense	1,743.54	1.0%
Marketing Expense		
Social Media	693.18	0.4%
Direct Mail	300.88	0.2%
Total Marketing Expense	994.06	0.6%
Meals/Local Meetings	1,029.52	0.6%
Medical Expenses	19.29	0.0%
Penalties & Fines.	471.27	0.3%
Postage, Shipping, Delivery	743.63	0.4%
Printing & Copying	514.38	0.3%
Reference & Research	60.04	0.0%
Retreat Expense	876.76	0.5%
Sales Tax Expense	34.90	0.0%
Telephone & Telecommunications	1,300.83	0.8%
Training/Education Expense	720.02	0.4%
Travel		
Lodging	4,126.33	2.4%
Transportation-Ground	20.00	0.0%
Travel Insurance.	325.00	0.2%
Tips	8.50	0.0%
Visa	50.00	0.0%
Meals	237.28	0.1%
Parking	51.00	0.0%
Travel - Other	177.80	0.1%
Total Travel	4,995.91	2.9%
Office Expenses & Supplies	3,365.34	2.0%

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Professional Fees		
Legal	1,694.96	1.0%
Accounting	6,970.00	4.1%
Notary	30.00	0.0%
Consulting	850.00	0.5%
Audio Video/Photographer Serv.	1,805.55	1.1%
Grant Writer	2,360.20	1.4%
Graphic Design.	5,100.00	3.0%
Development Service.	9,395.00	5.5%
Virtual Assitant	500.00	0.3%
Total Professional Fees	28,705.71	16.9%
Salaries & Wages		
Officers & Directors Salaries	35,000.00	20.6%
Total Salaries & Wages	35,000.00	20.6%
Payroll Tax Expense	3,153.50	1.9%
Payroll Processing Fees	475.04	0.3%
Employee Benefits		
Life Insurance-CEO	1,544.00	0.9%
Total Employee Benefits	1,544.00	0.9%
Supplies		
Media Supplies	9.49	0.0%
Total Supplies	9.49	0.0%
Taxes & Fees		
Franchise Tax Board	10.00	0.0%
Secretary of State	20.00	0.0%
Registry of Charitable Trusts	50.00	0.0%
Total Taxes & Fees	80.00	0.0%
Uniform & Laundry	537.24	0.3%
Website Expenses	6,948.05	4.1%
Total Expense	166,824.67	98.1%
Net Ordinary Income	2,777.80	1.6%
Other Income/Expense		
Other Income		
7100 - Interest Income	5.26	0.0%
Total Other Income	5.26	0.0%
Net Other Income	5.26	0.0%
Net Income	2,783.06	1.6%