

Principle Based Leadership (dba Core 300 USA)
Statement of Financial Income and Expense
 January through December 2018

	<u>Unclassified</u>	<u>TOTAL</u>
Ordinary Income/Expense		
Income		
4010 - Donations Unrestricted	61,964.35	61,964.35
4011 - Restricted		
4011.04 - Bibles.	23,900.00	23,900.00
4011.07 - Motorwings	3,500.00	3,500.00
4011.10 - PBL School Uniforms	60.00	60.00
4011.11 - PBL Farm Kenya	2,500.00	2,500.00
Total 4011 - Restricted	<u>29,960.00</u>	<u>29,960.00</u>
4016 - Book Sales - Income		
4016.01 - Called to War	155.15	155.15
4016.06 - Warrior Field Manual	48.06	48.06
4016.17 - Warrior Launch Kit	289.00	289.00
4016 - Book Sales - Income - Other	87.22	87.22
Total 4016 - Book Sales - Income	<u>579.43</u>	<u>579.43</u>
4017 - Other Income.		
4017.01 - Shipping & postage income	18.71	18.71
Total 4017 - Other Income.	<u>18.71</u>	<u>18.71</u>
Total Income	<u>92,522.49</u>	<u>92,522.49</u>
Cost of Goods Sold		
5000 - Cost of Goods Sold		
5000.02 - Postage & Shipping	158.57	158.57
Total 5000 - Cost of Goods Sold	<u>158.57</u>	<u>158.57</u>
5200 - Coins		
5200.01 - Warrior Coin	215.00	215.00
Total 5200 - Coins	<u>215.00</u>	<u>215.00</u>
5300 - CD's and DVDs with Launch Kit		
5300.03 - Audio Media	80.40	80.40
Total 5300 - CD's and DVDs with Launch Kit	<u>80.40</u>	<u>80.40</u>
5400 - Books		
5401 - Books		
5401.01 - Called To War	110.94	110.94
5401.02 - Awakening The Warrior	16.17	16.17
5401.03 - Warrior Launch Kit	28.00	28.00
Total 5401 - Books	<u>155.11</u>	<u>155.11</u>
Total 5400 - Books	<u>155.11</u>	<u>155.11</u>
Total COGS	<u>609.08</u>	<u>609.08</u>
Gross Profit	<u>91,913.41</u>	<u>91,913.41</u>
Expense		
EAST AFRICA PROGRAM		
Office Supplies	8.24	8.24
6075 - East Africa US Staff-EA Stipend		

	<u>Unclassified</u>	<u>TOTAL</u>
US Salary Allocation	8,500.00	8,500.00
6075.01 - Barack Nyongesa	250.00	250.00
6075.06 - Amukowa Omunyala	300.00	300.00
6075.07 - Protus	375.00	375.00
6075 - East Africa US Staff-EA Stipend - Other	700.00	700.00
Total 6075 - East Africa US Staff-EA Stipend	10,125.00	10,125.00
6076 - General & Administrative		
Bank Fees		
6000.04 - PayPal Fees	368.71	368.71
6000.11 - Western Union Fees	453.82	453.82
Bank Fees - Other	918.71	918.71
Total Bank Fees	1,741.24	1,741.24
Dry Cleaning	11.25	11.25
Fundraising Expenses		
Africa	150.00	150.00
Fundraising Expenses - Other	98.00	98.00
Total Fundraising Expenses	248.00	248.00
Video Production-Africa		
Swahili Translation	880.00	880.00
Total Video Production-Africa	880.00	880.00
6076.02 - Benevolence	110.00	110.00
6076.03 - Campaign Production	200.00	200.00
6076.04 - Cell Phones		
6076.4A - Equipment	182.98	182.98
6076.4B - Minutes	376.67	376.67
6076.04 - Cell Phones - Other	1,569.58	1,569.58
Total 6076.04 - Cell Phones	2,129.23	2,129.23
6076.07 - Kenya Prisons Events	1,516.00	1,516.00
6076.08 - Meals	805.48	805.48
6076.09 - E.Africa Program Fund Transfers	4,113.63	4,113.63
6076.10 - Printing	294.00	294.00
6076.12 - Publishing.	2,267.84	2,267.84
6076.13 - Travel Expense		
6076.3A - Airfare	650.00	650.00
6076.3C - Transportation (Ground)	1,076.19	1,076.19
6076.3D - Meals	72.71	72.71
6076.13 - Travel Expense - Other	27,582.44	27,582.44
Total 6076.13 - Travel Expense	29,381.34	29,381.34
6076.15 - Video Equip. Africa	2,021.00	2,021.00
6076.16 - Video Production	565.46	565.46
6076.17 - Paster Training Program	6,153.00	6,153.00
6076.18 - Healthcare Healing	1,889.50	1,889.50
6076.19 - Farm Healing	2,351.99	2,351.99
6076.21 - Shipping Expenses	102.40	102.40
6076 - General & Administrative - Other	348.83	348.83

	Unclassified	TOTAL
Total 6076 · General & Administrative	57,130.19	57,130.19
6076.11 · Program Costs	8,666.14	8,666.14
6076.23 · Marketing	2,773.69	2,773.69
Total EAST AFRICA PROGRAM	78,703.26	78,703.26
FUNDRAISING EXPENSES		
Core 300		
6082 · Event Costs	126.31	126.31
Core 300 - Other	108.41	108.41
Total Core 300	234.72	234.72
East Africa	651.67	651.67
USA	200.00	200.00
6084 · Mileage Expense	783.31	783.31
Total FUNDRAISING EXPENSES	1,869.70	1,869.70
GENERAL & ADMINISTRATIVE EXPENS		
US PROGRAM		
6255 · Training Expenses		
6255.04 · Staff U.S.	31.98	31.98
Total 6255 · Training Expenses	31.98	31.98
Total US PROGRAM	31.98	31.98
6000 · Bank Charges		
6000.02 · Late fee	114.00	114.00
6000.03 · Merchant Fees	79.17	79.17
6000.05 · Service Charges	41.58	41.58
6000.06 · Square	96.35	96.35
Total 6000 · Bank Charges	331.10	331.10
6025 · Computer Expenses		
6025.01 · Hardware	21.44	21.44
6025.02 · Internet	99.00	99.00
6025.03 · Software	484.49	484.49
6025.04 · Storage Backup	71.99	71.99
6025.05 · Website Expenses	158.15	158.15
Total 6025 · Computer Expenses	835.07	835.07
6052 · Dues, Fees & Subscriptions	87.00	87.00
6075.99 · Charitable Contributions	15.00	15.00
6080 · Education & Training	110.48	110.48
6083 · Interest Expense	350.38	350.38
6085 · Insurance Expenses		
6085.01 · Auto Insurance	101.00	101.00
Total 6085 · Insurance Expenses	101.00	101.00
6095 · Meals - Local Admin Meetings	573.26	573.26
6100 · Office Expense / Supplies	409.54	409.54
6125 · Payroll Expenses		
6125.01 · Processing Fees	100.00	100.00
6125.02 · Salary	2,000.00	2,000.00
Total 6125 · Payroll Expenses	2,100.00	2,100.00

	<u>Unclassified</u>	<u>TOTAL</u>
6126 · Phone Expenses		
6126.01 · Cell Phones	352.29	352.29
6126.02 · Equipment	45.96	45.96
Total 6126 · Phone Expenses	<u>398.25</u>	<u>398.25</u>
6205 · Printing and Reproduction	300.16	300.16
6210 · Professional Fees/Expenses		
6210.01 · Audio/Video Services	97.80	97.80
6210.02 · Bookkeeping / Accounting	360.63	360.63
6210.03 · Consulting	20.00	20.00
6210.06 · Meeting Organizer	40.00	40.00
Total 6210 · Professional Fees/Expenses	<u>518.43</u>	<u>518.43</u>
6250 · Taxes		
6250.01 · Employer Payroll Taxes	202.01	202.01
Total 6250 · Taxes	<u>202.01</u>	<u>202.01</u>
6265 · Transportation Expenses		
6265.01 · Airfare	216.69	216.69
6265.02 · Auto Fuel	488.91	488.91
6265.03 · Auto Lease	0.00	0.00
6265.04 · Auto Repair & Maintenance	45.24	45.24
6265.05 · Mileage Reimbursement	100.00	100.00
6265.06 · Public Transportation	40.49	40.49
Total 6265 · Transportation Expenses	<u>891.33</u>	<u>891.33</u>
6270 · Travel Expenses		
6270.01 · Lodging	435.21	435.21
6270.02 · Meals	245.74	245.74
6270.03 · Parking	93.00	93.00
Total 6270 · Travel Expenses	<u>773.95</u>	<u>773.95</u>
Total GENERAL & ADMINISTRATIVE EXPENS	<u>8,028.94</u>	<u>8,028.94</u>
6090 · Marketing		
6090.01 · Direct Mail	150.00	150.00
6090.03 · Internet	32.00	32.00
6090.05 · Socail Media	52.82	52.82
Total 6090 · Marketing	<u>234.82</u>	<u>234.82</u>
Total Expense	<u>88,836.72</u>	<u>88,836.72</u>
Net Ordinary Income	3,076.69	3,076.69
Other Income/Expense		
Other Income		
7100 · Interest Income	1.05	1.05
Total Other Income	<u>1.05</u>	<u>1.05</u>
Net Other Income	1.05	1.05
Net Income	<u><u>3,077.74</u></u>	<u><u>3,077.74</u></u>